

2024/25

Member benefits & discount programs

Updated November 2024



Training & Resources

OEL Member Portal

Our **Member Portal** is a web portal you can access by logging in from our website with your OEL login credentials. The Member Portal hosts news, events, resources, and is also where you can find your Membership benefits. Contact your Member Services Representative for help on your OEL login credentials.

OEL Job Board

OEL Job Board is included in your Membership, where you can post a job with your specified criteria for an advertised position, search a growing database of people who meet the job requirements, download an unlimited amount of candidate profiles, and much more.

Calculate Your Rate

Our **Calculate Your Rate** system on the Member Portal takes pricing and wages data from all our Members and gives you a financial breakdown on all costs for labour.

Annual Labour Rate Survey

The **Annual Labour Rate Survey** goes out every year to all our Members. Data collected here will help other Members price their jobs accordingly on the **Calculate Your Rate** system.

Employer Engagement Program (EEP)

Funded by the Skills Development Fund of Ontario, our **Employer Engagement Program (EEP)** helps accelerate the future of our industry by providing subsidies for apprentices' wages, equipment, training, and more. This program is open to everyone regardless of Membership. More details on the program can be found on Page (3).

Small Business Development Series

Funded by the Skills Development Fund of Ontario, our **Small Business Development Series** is a series of free webinars and 30-minute private consultations that discuss and tackle challenges unique to you as an owner of a small business. This program is open to everyone regardless of Membership. More details can be found on Page (4).

Employer Engagement Program (EEP)

Funded by the Skills Development Fund of Ontario, our Employer Engagement Program (EEP) helps accelerate the future of our industry by providing subsidies for apprentices' wages, equipment, training, and more.

This program is for everyone, regardless of Membership! To find out more, contact us at league@oel.org or at the OEL hotline on **(905) 238-1382**.

Wage Subsidies*

Covering up to a maximum of 50% of your apprentice's gross income:

- For first year apprentices, you can receive up to a maximum of \$5,000**.
- For second to fifth year apprentices, you can receive up to a maximum of \$2,500.

Equipment & Training Subsidies***

This funding is available for your participating apprentices as follows:

A Equipment - All Apprentices:

\$250 per person

B Equipment - Female Apprentices:

\$750 per person

- ### C Training:
- Up to \$1,000 per contractor for an unlimited number of employees if at least 1 apprentice is an official participant. (e.g. health & safety, estimating, fire alarm technician, and more)..

Employer Support for Apprentice Success Project

The Employer Engagement Program supports the following trades:

- 309A Electrician - Construction & Maintenance
- 309C Residential Electrician
- 434A Powerline Electrician
- 442A Industrial Electrician
- 306A Plumber
- 313A Refrigeration & Air Conditioning Systems Mechanic
- 313D Residential Air Conditioning Systems Mechanic

* For payments, the apprentice's Registered Training Agreement and pay stub(s) showing their year-to-date gross income, excluding bonuses and expense reimbursements, are required.

** Providing the apprentice has worked for you for at least six weeks under their Training Agreement.

*** Proof of payment and other details are required for payment, as outlined on the Claim Form that will be provided.

Small Business Development Series

Funded by the Skills Development Fund of Ontario, our Small Business Development Series is a series of free webinars and individual business mentoring/coaching consultations centered around key topics relevant to you as the owner of a small business.

This program is for everyone, regardless of Membership! To find out more, contact us at league@oel.org or at the OEL hotline on **(905) 238-1382**.

Education Webinars

Hosted on the first Friday of every month, the (free) webinar series will discuss relevant key topics to small businesses, such as contracts, insurance, taxes, financial stability, and more. The webinars will be delivered by a seasoned business growth coach and other experts to help you grow your business.

Key Topics for 2024/25:

- | | |
|------------------|---|
| October 4, 2024 | • Building Resilience - Succeeding in an Unpredictable Economy |
| November 1, 2024 | • Get Prepared for Tax Time - Tax Season Doesn't Have to be Stressful |
| December 6, 2024 | • Sales Techniques and Customer Relationship Management |
| January 10, 2025 | • Workplace Health & Safety |
| February 7, 2025 | • Financial Management and Budget Development |
| March 7, 2025 | • Digital Transformation and Technology Integration |
| April 4, 2025 | • Artificial Intelligence |
| May 2, 2025 | • Positive Employee Relations - How to Plan, Prepare, & Succeed |
| June 6, 2025 | • Leadership and Management Skills |

One-On-One Business Consultations & Mentoring

Private one-on-one consultations and coaching sessions with a seasoned business growth coach for 30-minutes to discuss how to overcome the challenges unique to you.

Meetings & Events

Monthly

Local-Level - Chapter Meetings, Trade Shows, and Social Events

Province-Wide - Contractor Committee Meeting with Chapter contractors, industry experts, and sector representatives to discuss challenges and issues in the sector.

Bi-Monthly

OEL Board of Directors Meeting

Annual

June - Annual General Meeting (AGM) for Members

September - Cross-Province Roadshows

October - Annual OEL Golf Day

Marketing & Communications

Weekly Dialogue

Weekly Dialogue is our weekly newsletter to Members and industry partners sent every Thursday evening.

Social Media

The OEL's social media profiles is currently undergoing an overhaul - please bear with us and stay tuned! However, please feel free to connect with us on **LinkedIn** ([Ontario Electrical League](#)).

Insurance Partners



As a preferred partner, **Federated Insurance** offers you coverage specific to your needs, offering one of the most comprehensive specialized programs for businesses in Canada. Our internal contact's details can be found in the Member Portal.



EasyInsure represents every single insurance company to cover your businesses, equipment, surety bonding, personal assets, and group benefits. You can find your preferred partner rates in the Member Portal.

Legal Services Partners



Sherrard Kuzz LLP offers you a free 15-minute telephone consultation once a month. They can help you with employment contracts, labour relations, and more. Details can be found on the Member Portal.



Corestone Law offers you a free 30-minute telephone consultations once a year and a 10% discount on an hourly rate. They can help you with general business advice, contract review, defence in negligence claims, LPAT hearings, and more. Details can be found on the Member Portal.



Blaney McMurtry LLP offers you a free 30-minute telephone consultation once a year. They can help you with Construction Act matters, including liens, prompt payment, adjudication, and more. Details can be found on the Member Portal.



Our internal partner, **Todd Storms** at **Soloway Wright LLP** offers you a 10% discount on their legal fees. They can help you with negotiating, mediating, arbitrating, adjudicating, and litigating construction disputes. Contact Todd Storms' office found on the Member Portal to get you started.

Business Services Partners



MasteryNet offers various online training courses for you at \$24.95 per person per course. Contact us at league@oel.org to know more and take advantage of the 700+ course offerings online.



As the preferred supplier of the OEL, **Cintas Canada** offers you discounts on your teams' protective apparel and laundering services. Contact details can be found on the Member Portal.



Unifirst provides you with a nationally-priced service program for uniforms, mats, mops, towels, and a professionally-managed program for paper and soap products for your facility. Our internal contact can be found on the Member Portal.



FBC, Canada's Farm & Small Business Tax Specialist gives you a 10% discount off your first year and can help you with income tax and business planning services. Contact details can be found on the Member Portal.



Enjoy up to 15% off the best available rate at **Days Inn**. To avail this discount as a Member, use the OEL corporate ID found on the Member Portal.



Best Western offers you a 10% discount when making reservations with your Best Western Rewards account. The OEL corporate ID to apply the discount can be found on the Member Portal.



Perkopolis provides you with discounts on entertainment, travel, attractions, shopping, health, wellness, sport, and more. To take advantage of these benefits, contact your Member Services representative to get you set up!



PandaPay provides you with dedicated ongoing personalized care for payment processing and business needs, offering traditional and virtual terminals, as well as no cancellation charges, rate increases or contracts. Contact our internal contact on the Member Portal to find out more!

Business Services Partners (Cont'd)



PARK'N FLY

Reserve ahead with **Park'N Fly** on the app or website using the OEL discount code to avail the lowest rates on parking options and more. Details can be found on the Member Portal.



JobPerfect Big Change offers you a 10% discount off user licenses. The BigChange paperless job management system for electrical contractors gives your back office and mobile teams more power, insight, and flexibility - freeing up time and resources to grow your business.

MYBOATCARD®

You can get 50% off from your **Ontario Boating License** using the OEL promo code found on the Member Portal.



Support Ontario Youth (SOY) is a registered charity that offers free services to apprentices and employers through tailored support, mentorship, modernized feedback processes, and ensuring successful trade pathways. To find out how they can help you, contact them at info@supportontarioyouth.ca or at (647) 693-8939.

Retail Partners



Receive a 10% discount on over 200 styles and expert fit at any Mister Safety Shoes location across Canada. Find out more on the Member Portal.



You receive a 15% discount off Dakota merchandise and 10% off at any other regular price items at any **Mark's Commercial** location in Canada. You can download the discount card from the Member Portal which you can use in-store.



You can save up to 20% on your purchases from **Blåkläder Workwear**. Our internal contact's details can be found in the Member Portal.

Vehicle Management Partners



CAA offers you up to four tows per year up to 200 kms, \$20 off annual oil changes, and much more. You can find details in the Member Portal.



GM Envolv can potentially save you thousands of dollars with leasing or purchasing programs with rebates available. Contact the OEL Provincial Office at league@oel.org or your Member Services Representative to get you started.



The **FCA Canada Inc.** fleet program can offer you substantial savings on Chrysler, Dodge, Jeep, RAM, and Fiat vehicles. Details can be found on the Member Portal.



You can receive 15% discounts on all services at any **Mr. Lube** location.



Imperial Oil & Esso offers you a fuel discount of 2.6 cents per litre on all grades of gasoline and diesel. Details can be found on the Member Portal.



The **Petro-Canada** SuperPass credit card offers you major savings, including 2 cents per litre on grades of gasoline and diesel, 20% off on your car washes, flexible billing options, and more. Details can be found on the Member Portal.



Jim Peplinski Leasing offers preferred national rates to you on 12 to 60 month open-ended lease agreements, no kilometre restrictions, no wear and tear penalties, and the best possible acquisition price. Find out more on the Member Portal.

Your OEL Team



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We're here for you.